

Telecaller

Key Responsibilities:

- Using networks and online research, identify and qualify new sales leads.
- Follow up on any sales leads, clearly providing pertinent facts.
- Use telephone, email, and internet contact to build and maintain strong connections with new and existing Clients.
- Become a service expert and be able to effectively present the company's offering to current and new clients.
- Meet sales targets and KPIs on a monthly basis.
- Attend conferences, meetings, and events and exhibition on behalf of the company.

Requirement:

- Proven experience as a telecaller or in a similar sales/customer service role.
- Excellent communication skills with a pleasant and persuasive demeanor.
- Strong negotiation and interpersonal skills.
- Ability to understand client requirements and offer appropriate solutions.
- Familiarity with CRM software and basic computer proficiency.
- Goal-oriented with a drive to achieve and exceed targets.
- Prior experience in the exhibition, events, or construction industry is advantageous but not mandatory.

Experience: 1-3 Years

Salary range as per experience and industry standards

